



World's Largest Marketplace for Gamers & Geeks

# GZA FACTSHEET

October 2021



2010

Started as a retailer.



2014

Initially offered **game keys, gaming services and gift cards** for all major platforms (Steam, Uplay, Origin, PSN, Xbox).





2014

Changed into a marketplace.





G2A Marketplace was expanded to include **electronics and gadgets** from all major brands (Razer, Corsair, Logitech, Asus, MSI, etc.)

# **KEY NUMBERS**



27<sub>M</sub> clients

worldwide



100<sub>M+</sub>

**products** sold so far



**307**<sub>M</sub>

visits in 2020

**PRODUCTS** 



Subscription service offering unique discounts and special offers for the clients.

# **G2** Goldmine

Referral program that lets users earn money by recommending G2A Marketplace.

# Import API -



A tool for external stores to import their products to the marketplace in a quick and easy way.

#### G2A\*DIRECT

A program which lets game developers open their official store on the marketplace and gain a lot of benefits.





An addition to the normal shopping experience, G2A Plus lets subscribers receive unique discounts and special offers just for them.

Here are some numbers:

- Nearly **2M people** have tried Plus in total.
- Over **25 000 game keys** sold **weekly** through unique Plus offers.
- Over **38 000 games and DLCs**, as well as over 800 software products discounted within the subscription on the marketplace.
- Unique benefits: exclusive discounts, individual reflinks with which clients can earn money by recommending G2A Plus, free game each month.



# **G2A** Goldmine

As a referral program with a very long history – it has been launched in **June 2013**, even before the marketplace - Goldmine has always allowed our users earn money while **doing what they like the most**: playing games and talking about them!

Since its inception, Goldmine has amassed some spectacular numbers:

- As of September 2021, its users have earned nearly €6.2M in total.
- Goldmine reflinks account for over 500k monthly visits on the marketplace website.



# **SOCIAL MEDIA**



# 3.7 million overall reach



2.Зм



200k subscribers



98% response rate

on social media



825k followers





avg. response time



307ĸ followers



followers













# **AWARDS AND RECOGNITION**



**BrandMe CEO** Forbes Poland



**Golden Drums** Slovenian Advertising Chamber



KTR Golden/Silver **Swords Advertising Creators** Club Poland



**Reliable Partner** 2018

**CWK Operator** 



**Best Benefits** Strategy 2018

Benefits Festival



Leader of the **Region in Financial Services** 

Nowiny/Polska Press



Newsweek's **Innovation Award Business Insider** 



**Golden Medal** 

Polish Academy of Success



**Best Deal** of the Year 2017

eBay Hong Kong



**Cross Cultural** Customer **Experience** 

The Stevies (US)



**Merchant Team** of the Year

**CNP** Awards 2021



**Outstanding New Product/Service** 

Global Business Excellence



**Outstanding Fast-Growth Business** 

Global Business Excellence



**Innovation in Customer Experience** 

**UK Financial Services Experience Awards** 



**Company of the Year** 

Crystal Antenna Award

#### **MEDIA ABOUT G2A**

# **Forbes**

G2A's co-founder included on 30 under 30 (Forbes Poland)



#### How G2A keeps a start-up energy in a big company

(Harvard Business Review Poland)



#### G2A's CEO and co-founder named a Digital Shaper

(Business Insider Poland)



#### G2A's CEO wins the **BrandMe CEO award**

(Forbes Poland)



# **WORKING AT G2A**

# **NETHERLANDS** (NL)







The biggest business and exhibition center in the city of Rzeszow, Poland.





**HONG KONG** (HK)



# **POLAND** (PL)







# **EMPLOYEES**



talented, skilled specialists



countries of their origin



**Individual** benefits for **employees** 



**Active Team** 

promoting healthy lifestyle, available to every employee



**Internship** programs

**CHARITY** 

Save the Children



\$500,000

gathered for the Save the Children Foundation



\$128,193

gathered through our platform and donated to **Gaming for Good**